

- **Management Analysis**—How are your management-employee relations? We won't only tell you where your issues are, we will help you create a culture of trust.
- **Change Management**—All successful organizations change . . . but the process does not have to be painful.
- **Organizational Diagnosis**—Our consultants will help you understand your organization better by providing intelligent and unbiased analysis supported by solid research.

### Auditing & Analysis

- **Communications Evaluations and Audits**—What is really going on and what do your people really think? KGM will help you understand your issues and help you build solid lines of communication.
- **Productivity and Manpower Analysis**—Are your employees and managers efficiently organized and effectively productive?
- **SWOT Analysis** (Strengths, Weaknesses, Opportunities, Threats)—Many organizations think they know their strengths and opportunities but are mistaken; most have no idea what their real weaknesses and threats are or how to confront them.
- **Intervention Strategies**—We won't just give you advice, we will develop solutions and help you fix the problems.

## Headquarters

Our headquarters is located in beautiful Watertown, Wisconsin, halfway between the major cities of Milwaukee and Madison and close to Chicago. This allows KGM to service southern Wisconsin and Chicago from our headquarters, while providing easy access to major transportation hubs facilitating service around the country.

KGM is fortunate to have consultants from around the country who allow us to bring the right people to you. Our headquarters may be in Wisconsin, but we consider our business wherever we may be.

## Related Ventures

Our consultants maintain relationships with organizations that complement our mission. We have associations with many colleges and universities which help us in our research efforts. We maintain relationships with industry specialists from many fields including technology, marketing & sales, distribution, and finance & accounting. Through our associations we have the capability to tap into cutting-edge innovation in all aspects of business operations and planning.



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Leadership

Integrity

Excellence

Alliances



## Who we are

KGM is not your average business consulting firm.

Our consultants have been diligently selected and our people are the best in the business. Along with strong academic credentials and experience, there is a common set of strong values that sets them apart. Our consultants have integrity: by integrity we mean they are the whole person. They are intelligent, energetic, and flexible people of strong moral character driven to help you succeed. You will find our associ-

ates are different. They truly care about your success.

KGM will provide a consulting team tailored to meet your specific needs. We are fortunate to have a wealth of talent from many industries with various specialties. This allows us to form a team to exceed your expectations.

Our consultants will provide intelligent, individualized expertise with personal service.

[www.kgmlc.com](http://www.kgmlc.com)

## What we do

We work closely with top leadership to help them understand issues, develop solutions, and inevitably beat their competitors.

We work with clients to make it happen, which may mean adding new processes or fundamentally changing the organizational structure. Whatever the issues, KGM will make a difference that will transfer to profitability.

We help our clients improve the status quo.

*Don't tell people how to do things, tell them what to do and let them surprise you with their results. George S. Patton*

### Services

KGM Consulting is a limited liability corporation formed in 2005 to provide world class business and management consulting services, including planning, strategy, development, and implementation in a variety of areas such as marketing, operations, human resources, finance, and general management.

#### Planning, Strategy, & Implementation

- **Conceptual Strategy**—What are your goals, objectives, and vision . . . and do they align with your mission?
- **Human Resources**—Do you have and can you keep the best people?
- **Marketing Planning**—Are you presenting your company in the best way to the right target market?
- **Management Planning**—Are your tactical practices aligned with your strategic goals?

- **Financial Planning**—Are you utilizing financial resources efficiently and effectively . . . and are you planning for your future?
- **Operations Planning**—Are you operating efficiently to maximize profits and remain competitive?



#### Training, Development, & Coaching

- **Leader Development**—Our leadership experts will take your team to a higher level.
- **Ethics Training and Program Development**—Don't be forced to conduct damage control. Establish a program to promote a culture of values so your employees will do the right thing.

