

Leadership

Integrity

Excellence

Alliances



1616 Randolph Street

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Main Office: (920) 261-1282

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Contents

Who We Are	1
What We Do	2
Services	3
Planning, Strategy, & Implementation	4
Training, Development, & Coaching	5
Auditing & Analysis	6
Headquarters	7
Related Ventures	7
Careers at KGM	8
Contact Information	9

Contact Information



For a business consultation, set up an appointment by emailing kgm@kgmllc.com or calling our main office.

If you are interested in a career with KGM, please send a copy of your resume or CV and a cover letter to kgm@kgmllc.com and someone will review your material as soon as possible.



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“We are a viable force in the business consulting industry. KGM has expertise that few can match and a quality of character that no one can equal. We are in business to help others succeed, and that is a noble cause.”

—K. Mensch, KGM President



Who we are

KGM's people identify with the founding pillars of our Firm: Values and Excellence. By this we mean that with our strong values and commitment to excellence, we bring a unique aspect of integrity, diligence, and commitment to your organization. Your success is our success to the point that we consider our clients one with KGM. Other large consulting firms make similar claims, but you will experience a difference when working with KGM.

Most consultants seem to be alike. They might have advanced degrees from outstanding institutions and a wealth of business experience, and in this regard KGM's consultants are no different. However, our consultants are different in that they hold themselves to an unexpected level of integrity and are like-minded in values, allowing for exceptional performance coupled with candid and honest feedback.

All of our consultants are highly educated and experienced business professionals. Most of our consultants hold graduate degrees, including MBAs and PhDs from highly respected institutions. Many of our consultants also hold academic rank at colleges and universities.

Our consultants bring experience in a variety of business lines, settings, and specialties, enabling KGM to tap into many areas of expertise depending on our clients' needs.

Our success is measured by the success of our clients.



Careers at KGM

Work with a broad range of clients

With KGM, you will have the opportunity to work with a wide range of clients. Some may be large firms; some small. Some may be financially sound and some may be distressed. Exciting opportunities abound for those interested in improving businesses.

Be part of a growing firm

KGM pursues an aggressive growth strategy. By providing consulting services and expertise to a wide range of clients, we have found a market desiring the personal touch of a smaller consulting firm. KGM hires consultants who are up for a challenge and who want to manage their own career. Willingness and desire to work in a team environment is a must and dedication to excellence is expected.

Balance work and life

It is not hard to see that our consultants could work elsewhere. They choose to be with KGM and are happy to be with the team. Part of the reason is the flexibility and autonomy our firm provides to our consultants. There is also an expectation that we work hard when working but make time for our families, friends, and other aspects of our lives. KGM recognizes that a proper balance leads to long-term success.

Give back to the community

KGM consultants are involved in many different aspects of our local communities. Our consultants are active in civic organizations, churches, and government, coach sports teams and play in sports leagues, tutor young students, and the list goes on! KGM believes that wherever we are, we have an obligation to make our community a better place.



What we do

We work closely with top leadership to help them understand issues, develop solutions, and inevitably beat their competitors.

We work with clients to make it happen, which may mean adding new processes or fundamentally changing the organizational structure. Whatever the issues, KGM will make a difference that will transfer to profitability.

We help our clients improve the status quo.



Obstacles are those frightful things you see when you take your eyes off the goal. —Henry Ford

Headquarters

Our headquarters is located in beautiful Watertown, Wisconsin, halfway between the major cities of Milwaukee and Madison and close to Chicago. This allows KGM to service southern Wisconsin and Chicago from our headquarters, while providing easy access to major transportation hubs facilitating service around the country. KGM is fortunate to have consultants from around the country who allow us to bring the right people to you. Our headquarters may be in Wisconsin, but we consider our business wherever we may be.

Related Ventures

Our consultants maintain relationships with organizations that complement our mission. We have associations with many colleges and universities which help us in our research efforts. We maintain relationships with industry specialists from many fields including technology, marketing & sales, distribution, and finance & accounting. Through our associations we have the capability to tap into cutting-edge innovation in all aspects of business operations and planning.

Services Cont.



Auditing & Analysis

We know research. Our consultants are experts in research and methods. Many of our consultants have conducted research that has been published in scholarly journals. They not only know how to collect data, they will develop quantitative and qualitative measures to accurately assess your issues. You will understand the issues and we will develop viable and pragmatic solutions.

- **Communications Evaluations and Audits**—What is really going on and what do your people really think? KGM will help you understand the issues and work with you to develop and implement solutions while building solid lines of communication.
- **Productivity and Manpower Analysis**—Are your employees and managers fully developed to be efficiently organized, effectively productive, and optimized?
- **SWOT Analysis (Strengths, Weaknesses, Opportunities, Threats)**—Many organizations think they know their strengths and opportunities but are mistaken; most have no idea what their real weaknesses and threats are or how to confront them.
- **Intervention Strategies**—We won't just give you advice, we will help you put it into practice, establish milestones, and measure the results.



Don't tell people how to do things, tell them what to do and let them surprise you with their results. —George S. Patton

Services



KGM Consulting is a limited liability corporation formed in 2005 to provide world class business and management consulting services, including planning, strategy, development, and implementation in a variety of areas such as marketing, operations, human resources, finance, and general management.

Planning, Strategy & Implementation

- Business Planning (short run)
- Strategic Planning (long run)
- Develop Solutions (organizational diagnosis)
- Assist in implementation

Training, Development & Coaching

- Jr. Leader training programs
- Senior Leader Coaching
- Change Management Solutions
- Training Program Development and Implementation
- Software training
- Ethics Program Development/ Training
- Team Building Programs

Auditing & Analysis

- Quantitative and Qualitative Analysis
- Process and Program Improvement
- Manpower Analysis
- In-source/out-source analysis
- Efficiency Audits
- Budget Audits
- Quality Audits
- Supplier Audits





Services Cont.

Planning, Strategy, & Implementation

To compete in today's competitive marketplace, you need to have the best practices, policies, and strategies integrated into all of your organizational functions.

- **Conceptual Strategy**—What are your goals, objectives, and vision . . . and do they align with your mission?
- **Human Resources**—Do you have and can you keep the best people?
- **Marketing Planning**—Are you presenting your company in the best way to the right target market?
- **Management Planning**—Are your tactical practices aligned with your strategic goals?
- **Financial Planning**—Are you utilizing financial resources efficiently and effectively . . . and are you planning for your future?
- **Operations Planning**—Are you operating efficiently to maximize profits and remain competitive?

team teaching a group
work cooperatively to
single group of student
team-work (tēm'wark)
which individual inter
ciency; coordinated eff
with a team
tea party a social gath

Training, Development, & Coaching

We help your leaders lead with confidence.

- **Leader Development & Coaching**—Our leadership experts will take your team to a higher level of performance and expectation. Our coaches will provide intelligent, educated, unbiased, honest feedback. Leader development and coaching is about trust.
- **Ethics Training and Program Development**—Damage control is costly; let us help you establish a program that promotes moral development and good ethical decision making.
- **Management Analysis**—How are your management-employee relations? We won't only tell you where your issues are, we will help you facilitate dialogue that stimulates a culture of trust.
- **Change Management**—All successful organizations change; but the process does not have to be painful. Relying on current task environments to salvage a troubled organization is costly. We'll guide with you into a path of emergence, which fulfills the goals, objectives, and vision that align with the mission.
- **Organizational Diagnosis**—Our consultants will help you understand your organization better by providing intelligent and unbiased analysis supported by solid research.

You do not lead by hitting people over the head - that's assault, not leadership. —Dwight D. Eisenhower